Answering Job Rejection Email

#job rejection email response #how to reply to rejection email #professional rejection email reply #thank you for rejection email #job rejection email sample

Learning to professionally answer a job rejection email can be a strategic move for your career, turning a 'no' into a potential future opportunity. Discover how to craft a polite, impactful, and memorable reply that maintains positive relationships and leaves a lasting professional impression, even after a hiring decision.

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Ask a Manager

'I'm a HUGE fan of Alison Green's "Ask a Manager" column. This book is even better' Robert Sutton, author of The No Asshole Rule and The Asshole Survival Guide 'Ask A Manager is the book I wish I'd had in my desk drawer when I was starting out (or even, let's be honest, fifteen years in)' - Sarah Knight, New York Times bestselling author of The Life-Changing Magic of Not Giving a F*ck A witty, practical guide to navigating 200 difficult professional conversations Ten years as a workplace advice columnist has taught Alison Green that people avoid awkward conversations in the office because they don't know what to say. Thankfully, Alison does. In this incredibly helpful book, she takes on the tough discussions you may need to have during your career. You'll learn what to say when: · colleagues push their work on you - then take credit for it · you accidentally trash-talk someone in an email and hit 'reply all' · you're being micromanaged - or not being managed at all · your boss seems unhappy with your work · you got too drunk at the Christmas party With sharp, sage advice and candid letters from real-life readers, Ask a Manager will help you successfully navigate the stormy seas of office life.

The Professor Is In

The definitive career guide for grad students, adjuncts, post-docs and anyone else eager to get tenure or turn their Ph.D. into their ideal job Each year tens of thousands of students will, after years of hard work and enormous amounts of money, earn their Ph.D. And each year only a small percentage of them will land a job that justifies and rewards their investment. For every comfortably tenured professor or well-paid former academic, there are countless underpaid and overworked adjuncts, and many more who simply give up in frustration. Those who do make it share an important asset that separates them from the pack: they have a plan. They understand exactly what they need to do to set themselves up for success. They know what really moves the needle in academic job searches, how to avoid the all-too-common mistakes that sink so many of their peers, and how to decide when to point their Ph.D. toward other, non-academic options. Karen Kelsky has made it her mission to help readers join the select few who get the most out of their Ph.D. As a former tenured professor and department head who

oversaw numerous academic job searches, she knows from experience exactly what gets an academic applicant a job. And as the creator of the popular and widely respected advice site The Professor is In, she has helped countless Ph.D.'s turn themselves into stronger applicants and land their dream careers. Now, for the first time ever, Karen has poured all her best advice into a single handy guide that addresses the most important issues facing any Ph.D., including: -When, where, and what to publish -Writing a foolproof grant application -Cultivating references and crafting the perfect CV -Acing the job talk and campus interview -Avoiding the adjunct trap -Making the leap to nonacademic work, when the time is right The Professor Is In addresses all of these issues, and many more.

Big Career in the Big City

According to a poll by Time Out New York, 80 percent of young people say they want to live in New York City. The vast majority of these people, however, don't know how to make this goal a reality. Those who do are often surprised at how difficult living and working can be in the city that never sleeps. Big Career in the Big City spotlights what to expect from life in New York, written in a hip, conversational tone that young people will appreciate and relate to. After completing worksheets to assess whether they're cut out for life in the Big Apple, readers will learn how to score great jobs, meet new people, and develop their career brand. Plus, readers are given advice straight from New York recruiters about how to overcome the distance barrier and stand out from native applicants. This one-of-a-kind guide also deals with the logistics of moving to a new city; reveals how to cope with unfamiliar and sometimes stressful living arrangements; and offers suggestions on how to stick to a budget and stretch the almighty dollar.

The New Rules of Work

The modern playbook to finding the perfect career path, landing the right job, and waking up excited for work every day, from founders of online network TheMuse.com. 'In today's digital age, finding job listings and endless data about those jobs is easy. What's difficult is making sense of it all. With The New Rules of Work, Muse founders Alexandra Cavoulacos and Kathryn Minshew give us the tools we need to navigate the modern job search and align our careers with our true values and passions.' Arianna Huffington, Founder and CEO Thrive Global, NYT Bestselling author In this definitive guide to the ever-changing modern workplace, Kathryn Minshew and Alexandra Cavoulacos, the co-founders of popular career website TheMuse.com, show how to find your perfect career. Through quick exercises and structured tips, the authors guide you as you sort through your countless options; communicate who you are and why you are valuable; and stand out from the crowd. The New Rules of Work shows how to choose a perfect career path, land the best job, and wake up feeling excited to go to work every day-- whether you are starting out in your career, looking to move ahead, navigating a mid-career shift, or anywhere in between.

You're Hired! Job Search Strategies That Work

How to search for and land a job has changed over the past few years. The 'old ways' don't work anymore. You're Hired! Job Search Strategies That Work, puts you to work in learning how to use 'best practices' to land your 'dream' job. Author Rae Stonehouse shares practical, easy-to-follow strategies for successful job hunting.

Interview Intervention

If you are interviewing with a company, you are likely qualified for the job. Through the mere action of conducting the interview, the employer essentially implies this. So why is it difficult to secure the job you love? Because there are three reasons you actually get the job—none of which are your qualifications—and, unfortunately, you can only control one of them. iNTERVIEW INTERVENTION creates awareness of these undetected reasons that pose difficulty for the job-seeker and permeate to the interviewer, handicapping the employer's ability to secure the best talent. It teaches interview participants to use effective interpersonal communication techniques aimed at overcoming these obstacles. It guides job-seekers through the entire interview process to ensure they get hired. It teaches interviewers to extract the most relevant information to make sound hiring decisions. iNTERVIEW INTERVENTION will become your indispensable guide to:? Create self-awareness to ensure you understand the job you want before—not after—the fact.? Conduct research to surface critical employer information.? Share compelling stories that include the six key qualities that make them believable and memorable.? Respond successfully to the fourteen most effective interview questions.? Sell yourself and gather

intelligence through effective question asking. ? Close the interview to ensure the interviewer wants to hire you.

Think Like an Interviewer

Praised by hiring managers, career advisors, and even job seekers, Think Like an Interviewer is a job hunter's best friend. It'll help you be successful and blow your competition away. Full of with tips and techniques you won't find anywhere. Tips and techniques that improve your chances of success and work. Think Like an Interviewer is the perfect resource for anyone looking for work today. In fact, it so helpful that libraries across the country have added it to their collections. Within its pages, you'll learn: Various interviewing methods and how to handle each one successfully How cover letters, resumes, and interviews fit into the hiring process Valuable tips and information for creating a winning cover letter and resume The main purpose behind many interview questions How you can successfully respond to interview questions Mr. Auerbach is a master at presenting information in a very straightforward way that is very easy to understand and follow. His varied background, training, and experiences help him relate to you in a way most others cannot. So whether you're a looking for work, changing careers, in school, or a recent graduate, Think like an Interviewer is for you! Proven advice from somebody who's worked in the real world, is a skilled instructor, and wants you motivated and successful!

The Artist's Way

With this book you can discover how to unlock your latent creativity and make your dreams a reality. It provides a 12-week course that guides you through the process of recovering your creative self.

Land Your Dream Design Job

You've just found the most detailed guide ever written to landing a product design job. Understand what you want, build your portfolio, interview with confidence, and get the job that's right for you.

Hands Free Mama

"Rachel Macy Stafford's post "The Day I Stopped Saying Hurry Up" was a true phenomenon on The Huffington Post, igniting countless conversations online and off about freeing ourselves from the vicious cycle of keeping up with our overstuffed agendas. Hands Free Mama has the power to keep that conversation going and remind us that we must not let our lives pass us by." -- Arianna Huffington, Chair, President, and Editor-in-Chief of the Huffington Post Media Group, nationally syndicated columnist, and author of thirteen books http://www.huffingtonpost.com/ DISCOVER THE POWER, JOY, AND LOVE of Living "Hands Free" If technology is the new addiction, then multi-tasking is the new marching order. We check our email while cooking dinner, send a text while bathing the kids, and spend more time looking into electronic screens than into the eyes of our loved ones. With our never-ending to-do lists and jam-packed schedules, it's no wonder we're distracted. But this isn't the way it has to be. In July 2010, special education teacher and mother Rachel Macy Stafford decided enough was enough. Tired of losing track of what matters most in life, Rachel began practicing simple strategies that enabled her to momentarily let go of largely meaningless distractions and engage in meaningful soul-to-soul connections. She started a blog to chronicle her endeavors and soon saw how both external and internal distractions had been sabotaging her happiness and preventing her from bonding with the people she loves most. Hands Free Mama is the digital society's answer to finding balance in a media-saturated, perfection-obsessed world. It doesn't mean giving up all technology forever. It doesn't mean forgoing our jobs and responsibilities. What it does mean is seizing the little moments that life offers us to engage in real and meaningful interaction. It means looking our loved ones in the eye and giving them the gift of our undivided attention, leaving the laundry till later to dance with our kids in the rain, and living a present, authentic, and intentional life despite a world full of distractions. So join Rachel and go hands-free. Discover what happens when you choose to open your heart—and your hands—to the possibilities of each God-given moment.

Cracking the Coding Interview

Now in the 5th edition, Cracking the Coding Interview gives you the interview preparation you need to get the top software developer jobs. This book provides: 150 Programming Interview Questions and Solutions: From binary trees to binary search, this list of 150 questions includes the most common and most useful questions in data structures, algorithms, and knowledge based questions. 5 Algorithm

Approaches: Stop being blind-sided by tough algorithm questions, and learn these five approaches to tackle the trickiest problems. Behind the Scenes of the interview processes at Google, Amazon, Microsoft, Facebook, Yahoo, and Apple: Learn what really goes on during your interview day and how decisions get made. Ten Mistakes Candidates Make -- And How to Avoid Them: Don't lose your dream job by making these common mistakes. Learn what many candidates do wrong, and how to avoid these issues. Steps to Prepare for Behavioral and Technical Questions: Stop meandering through an endless set of questions, while missing some of the most important preparation techniques. Follow these steps to more thoroughly prepare in less time.

Saving Your Marriage Before It Starts

OVER ONE MILLION COPIES SOLD! With this updated edition of their award-winning book, Drs. Les and Leslie Parrott help you launch lifelong love like never before. This is more than a book--it's an experience, especially when you use the his/her workbooks filled with more than 40 fun exercises. Get ready for deeper intimacy with the best friend you'll ever have. Saving Your Marriage Before It Starts, which has been translated into more than 15 languages, is the most widely used marriage prep tool in the world. Why? Because it will help you . . . Uncover the misbeliefs of marriage Learn to communicate with instant understanding Discover the secret to resolving conflict Master the skills of money management Get your sex life off to a great start A compelling video, featuring real-life couples, is available, and with this updated edition, Les and Leslie unveil the game-changing SYMBIS Assessment. Now you can discover how to leverage your personalities for a love that lasts a lifetime. Make your marriage everything it is meant to be. Save your marriage--before (and after) it starts.

How to Answer Interview Questions

55% OFF for Bookstores! Now at \$24,95 instead of \$33,95! LAST DAYS! Searching for employment is a challenging process for many people, though having the right mindset and tools can help you to find the right job. Your customer will be grateful to you for purchasing this book. A major aspect of searching for employment is the interview process, which can be intimidating and difficult for some people. This book will provide a systematic approach to help guide you through the interview process, from preparing in advance with research and networking to answering difficult questions and following up with the recruiter and/or employer. There are many factors that contribute to your success during a job interview, including having the right mindset and a positive attitude. It's easy to get discouraged, as the prospects can seem difficult to measure-and sometimes, it takes a while to get noticed. You'll find that there is a lot of improvements that can help you to get the interview and impress the interviewer: - How to dress professionally and present yourself to the recruiter; Having the right mindset, as well as ways to focus on energy on striving forward and making progress, even when you feel discouraged; How to reduce stress and anxiety of interview; and Maintaining a positive outlook and looking for opportunities that work best for you and your career goals. Recruiters will look for various factors and criteria that will ultimately determine whether they will consider you as a suitable candidate for the position, including: How well you work and respond under pressure - being able to think quickly and resolve issues; Conflict resolution - how to showcase your social skills and make a good impression on the recruiter; and Working within a team and being a self-starter - why both situations are critical and how to show you are capable of adapting and working within both scenarios. You'll want to stand out from the crowd and make an impression that rivals othercandidates. How to Answer Interview Questions can guide you through the process of customizing your skill set and making your qualifications impactful to the recruiter, including: Managing first impressions with confidence, non-verbal communication, and good listening skills; What to avoid saying during an interview - avoid getting too personal and navigating around difficult questions; Why should they hire you, what makes you the best candidate for the job, and other questions you can answer effectively to leave the recruiters looking for more; and Preparing ahead, researching companies, and being aware of changing requirements, certifications, and other details to improve your chances of getting an interview and the job. During each interview, you'll have an opportunity to ask the recruiter questions. Do you shy away from asking, or do you take advantage of this chance to learn more? You'll be surprised how much you'll want to know, once you learn what recruiters expect from you, as well as what to avoid asking and when. Some questions are best suited for the initial interview, while others are best reserved for a second interview or during the job offer. Other helpful information includes when to ask about salary or pay, how to handle rejection, and getting the job you want despite any challenges you discover along your employment search journey! Buy it NOW and let your customers succeed in a job interview job thanks to this book.

Careerealism

Why are so many people unhappy on-the-job? . As many as 7 out of 10 Americans are currently dissatisfied with their careers. . Expensive college degrees are seen by our society as a requirement to enter the American workforce. Yet, many students fail to graduate with the skills and knowedge necessary to embark on a satisfying career path. The result is an unprepared individual, saddled with debt, and frustrated with a system that has left them hanging with respect to making good career decisions. . The concept of work-life balance continues to elude our society as thousands of workers complain of 'living to work' instead of 'working to live.' It's no secret that career satisfaction eludes much of the American working population, but what's worse is the lack of resources and coaching to help today's employee find the career satisfaction they seek. In this innovative, step-by-step guide, workplace expert, professional development specialist, and nationally syndicated career advice columnist, J.T. O'Donnell (www.jtodonnell.com) unlocks the secrets to working smarter when it comes to creating a career you can get excited about. With more than 15 years experience, having coached thousands of individuals, O'Donnell will show you how to develop an authentic definition of professional success that will get you results. Here's what readers have to say: Her strategic approach really helped me flesh out what traits and experience I brought to the table for a potential employer in a different field. Her methods, encouragement and continued support have led me to find the right career path.- Helen D. I hated my job, wanted out, and didn't know where to begin. I had a decision to make: I could continue on the track to working my 9-5 job in front of a desk and let it define me and make me miserable, or look for something different. J.T.showed me that it's not your job that defines you at all;it's you who defines your job. She worked with me to figure out my strengths and work on my weaknesses. J.T.helped me learn that who I am is far more than the paycheck I bring in. Through that exploration of my own real desires, J.T.helped me to realize that I needed a far more creative outlet to be successful in. I can truly say that without J.T.'s help, I certainly would not be where I am today. I'm more aware of my life and the people in it...I absolutely love my job and really feel successful. I owe an immense amount of gratitude to J.T. for getting me to this place in my life. - Danielle H. The information in this book is so on target, I wish I'd found it earlier in my career. I can't begin to express what it is like to have finally found not just the reasons, but the solutions, to my past career disappointments.- John T.

How to Become a Recruiter in Japan

Everything You Need to Know about Working in Recruitment in Japan: Whether it's your first job in Japan or you're considering a career transition, working in the recruitment industry can be extremely rewarding, fun and lucrative. This guide will walk you through the ins and outs of the Japanese recruitment landscape, provide actionable tips, and set you up for success throughout the entire interview process. Why Recruitment? In 2013 there were over 3,000 registered recruitment agencies in Japan. Five years later, the number has more than doubled to over 7,000 firms. There is a severe labor shortage in Japan, an increase in foreign investment, and a growing need for high quality recruiters. Since many of the recruitment agencies work with international companies, it's a job that you can do with relatively little to no Japanese language ability. What You'll Learn: This eBook covers everything from submitting your resume, choosing the culture that bests fits your, exclusive interview tips, and negotiating your own salary. What type of recruitment agency is right for you In-depth review of recruitment business models/styles How to ace role-play interviews and answer trick questions Dozens of great questions you can ask interviewers Biggest mistakes to avoid and overcoming the perception of being a "flyjin" Salary structures, perks, and how to negotiate favorable terms And that's not all...I've also compiled a list of tools, resources, websites, and books that will help you along the way. Who should read this book? Entry level/new graduates: Get the low down on the recruitment industry in Japan to decide whether it's the right move for you Step by step instructions to tailor your resume for recruitment Hear from recruiters who joined the industry right out of college Ex-English teachers: Featuring interviews with teachers who successfully made the transition into a new industry. Learn how to spot the "bad" recruitment firms Scripts for interview role-plays and salary negotiation Mid-level/senior professionals: Actionable advice for anyone looking to move into recruitment in Japan Extra salary negotiation tactics, contract types to consider and tax-savings tips And much more! Featuring Advice from Experts in the Industry: Romen Barua: Serial Entrepreneur. Ex-recruiter covering e-commerce, travel and blockchain-based talent solutions, 8+years recruitment in Japan Matthew Marzi: Recruiter at Booking.com Japan. Previously worked with Netflix, Spotify, and Facebook. Jared Campion: Co-founder at GetUp Japan, Employer Branding, 8+ years Japan recruitment experience. Anthony Beasely: Career doctor/manager @ Pac Recruitment covering IT/Web. 15+ years as an executive-recruiter, Japan-based covering APAC.

Fearless Salary Negotiation

"Dia menatapku dari majalah-majalah, koran-koran, dan layar-layar di kota mana pun aku berada. Itu ayahku dan tidak ada yang tahu, tapi itulah kenyataannya. Bagaimana sedihnya ditolak ayah sendiri? Getirnya harus merahasiakan fakta bahwa ayahmu salah satu orang paling terkenal di dunia? Seperti sinetron, tapi ini kisah nyata. Lisa Brennan-Jobs, putri sulung Steve Jobs, pencipta merek komputer dan gawai ternama, harus menanggung krisis identitas diri parah selama bertahun-tahun akibat hubungan keluarga yang rumit dan tidak stabil. Chrisann, ibu kandung Lisa, dan Steve Jobs tidak pernah berencana memiliki anak di usia muda. Gaya hidup Chrisann sebagai seorang seniman cenderung bebas, dan kondisi ekonominya terbatas. Ketika hubungan Chrisann dan Lisa memburuk, Lisa memutuskan untuk tinggal bersama sang ayah, yang kaya raya namun sering bersikap dingin kepadanya. Lisa berusaha keras untuk menjadi anak baik dan berprestasi, demi mencecap kasih sayang sang ayah. Tapi Steve Jobs tetap menjaga jarak dengan putrinya, membuat Lisa kecewa. Terkoyak antara benci dan cinta, Lisa berjuang untuk memahami dan menerima siapa dirinya. Tujuh tahun setelah Steve Jobs tiada akibat kanker pankreas, Lisa menghimpun keberanian untuk berbagi kisah hidupnya yang kontroversial. Inilah Small Fry, kisah Lisa Brennan-Jobs, yang menurut New York Times ditulis dengan "indah sekaligus memilukan". NELAYAN KETIGA. Master, aku bertanya-tanya bagaimana ikan hidup di laut. NELAYAN PERTAMA. Yah, seperti manusia hidup di darat; yang besar-besar menyantap yang kecil-kecil. Tak ada perbandingan yang lebih tepat untuk orang kaya yang kikir daripada seekor paus: hilir mudik kian kemari, memancing ikan-ikan kecil yang malang ke depannya, lalu akhirnya melahap mereka semua dalam sekali telan. Paus-paus semacam itu kerap kudengar di darat, yang tak pernah berhenti menganga sampai mereka sudah menelan seluruh paroki, gereja, menara, lonceng-lonceng, dan semuanya. —Shakespeare, Pericles Sungguh pengalaman aneh, menjadi sosok anonim yang berdiri di tengah hujan salju, dan menjadi pusat perhatian publik. —Saul Bellow, Humboldt's Gift Tiga bulan sebelum dia meninggal, aku mulai mencuri barang-barang dari rumah ayahku. Aku berkeliaran tanpa alas kaki dan menyelipkan benda-benda ke dalam sakuku. Aku mengambil perona pipi, pasta gigi, dua mangkuk warna biru tosca yang gompel, sebotol cat kuku, sepasang sandal balet usang, dan empat sarung bantal putih kusam. Setelah mencuri setiap benda, aku merasa puas. Aku berjanji pada diri sendiri bahwa ini akan menjadi yang terakhir. Namun, tak lama kemudian dorongan untuk mengambil benda lainnya kembali datang seperti dahaga. Aku berjingkat-jingkat memasuki kamar ayahku, berhati-hati agar tidak menginjak papan lantai yang berderit di ambang pintu. Kamar ini dulu ruang kerjanya, waktu dia masih kuat naik tangga, tapi dia tidur di sini sekarang. Kamar itu berantakan disesaki buku-buku, surat, dan botol-botol obat; apel-apel kaca, apel-apel kayu; berbagai penghargaan, majalah-majalah, dan bertumpuk-tumpuk kertas. Ada lukisan-lukisan berbingkai karya Hasui yang menggambarkan senja dan matahari terbenam di kuil-kuil. Sepetak cahaya merah muda terpentang di dinding di sampingnya. Dia berbaring bertopangkan bantal-bantal di tempat tidur, mengenakan celana pendek. Tungkainya telanjang dan sekurus lengan, menekuk seperti tungkai belalang. "Hai, Lis," panggilnya. Segyu Rinpoche berdiri di sebelahnya. Akhir-akhir ini lelaki itu selalu ada saat aku datang berkunjung. Lelaki Brasil bertubuh pendek dengan mata cokelat berbinar, sang Rinpoche adalah biksu Buddha bersuara parau yang mengenakan jubah cokelat menutupi perut bulatnya. Kami memanggil lelaki itu dengan gelarnya. Zaman sekarang, orang-orang suci dari Tibet terkadang lahir di barat, di tempat-tempat seperti Brasil. Bagiku dia tidak "terlihat" suci—dia tidak tampak berjarak atau gaib. Di dekat kami, sebuah kantong kanvas hitam berisi zat gizi berdengung oleh mesin dan pompa, selangnya menghilang di suatu tempat di bawah seprai ayahku. "Menyentuh kakinya itu ide yang bagus," Rinpoche berkata, meletakkan tangannya melingkari kaki ayahku di tempat tidur. "Seperti ini." Aku tidak tahu apakah sentuhan kaki itu ide bagus untuk ayahku, atau untukku, atau untuk kami berdua. Oke," kataku, lalu meraih satu kaki yang dibalut kaus kaki tebal, walaupun rasanya aneh ketika mengawasi wajah ayahku, karena saat dia mengernyit kesakitan atau marah kelihatannya sama seperti saat dia hendak tersenyum. "Rasanya enak," kata ayahku sambil memejamkan mata. Aku melirik lemari laci di sampingnya dan rak-rak di sisi lain kamar itu, mencari benda-benda yang kuinginkan, walaupun aku tahu aku takkan berani mencuri di depan matanya. Selagi dia tidur, aku berkeliaran di sekeliling rumah, mencari-cari entah apa. Seorang perawat duduk di sofa di ruang tamu, kedua tangan di pangkuan, bersiaga mendengarkan panggilan dari ayahku. Rumah itu sepi, suara-suara teredam, dinding batu bata bercat putih berlekuk-lekuk seperti bantal. Lantai terakota terasa sejuk di kakiku kecuali di bagian-bagian tempat matahari telah menghangatkannya menyamai suhu kulit. Dalam lemari di kamar mandi kecil dekat dapur, tempat dulunya ada satu edisi Bhagavad Gita yang sudah koyak-koyak, aku menemukan sebotol penyegar wajah mawar yang mahal. Dengan pintu tertutup, lampu dimatikan, duduk di penutup toilet, aku menyemprotkannya ke udara dan memejamkan mata. Percikannya jatuh di sekelilingku, sejuk dan suci, bagaikan di dalam hutan atau gereja batu

tua. Selain itu, ada tabung perak lip gloss dengan sikat di salah satu ujungnya dan mekanisme pemutar di ujung satunya yang mengalirkan cairan ke tengah-tengah sikat. Aku harus memilikinya. Aku menjejalkan lip gloss itu ke dalam saku untuk kubawa pulang ke apartemen satu kamar di Greenwich Village yang kutempati bersama pacarku. Aku tahu pasti bahwa tabung lip gloss ini akan melengkapi hidupku. Di antara menghindari pembantu rumah tangga, adik-adikku, dan ibu tiriku di sepenjuru rumah supaya tidak ketahuan mencuri barang-barang, atau terluka saat mereka tidak memedulikanku atau membalas sapaanku, dan menyemprot diri sendiri dalam kamar mandi gelap agar aku tidak merasa terlalu menghilang—sebab di tengah tetes-tetes air yang berjatuhan aku merasa seakan-akan kembali mewujud. Berupaya menemui ayahku yang sakit di kamarnya mulai terasa seperti beban bagiku. Sepanjang tahun lalu aku berkunjung pada akhir pekan kurang lebih setiap dua bulan sekali. Aku sudah menyerah mengharapkan rekonsiliasi agung, seperti di film-film, tapi aku tetap saja datang. Di antara waktu kunjungan, aku melihat ayahku di mana-mana di New York. Aku melihatnya duduk dalam bioskop, lekuk leher yang sama persis sampai ke rahang dan tulang pipi. Aku melihatnya saat aku berlari menyusuri Sungai Hudson pada musim dingin, duduk di bangku menatap kapal-kapal di galangan; dan dalam perjalananku menaiki subway ke tempat kerja, melangkah pergi di peron menembus kerumunan. Para lelaki-lelaki kurus dengan kulit sewarna zaitun, jemari lentik, pergelangan tangan ramping, wajah berhias pangkal janggut yang kutemui di jalan, dari sudut-sudut tertentu, terlihat mirip dengannya. Setiap kali aku harus mendekat untuk mengecek, dengan jantung berdebar, walaupun aku tahu itu tidak mungkin dia karena dia sedang terbaring sakit di California. Sebelum ini, selama tahun-tahun yang kami lalui nyaris tanpa bicara, aku melihat fotonya di mana-mana. Melihat foto-foto itu memberiku perasaan ganjil. Rasanya sama seperti menangkap kilasan diriku dalam cermin di seberang ruangan dan mengira itu orang lain, lalu menyadari itu wajahku sendiri: Dia ada di sana, menatapku dari majalah-majalah, koran-koran, dan layar-layar di kota mana pun aku berada. Itu ayahku dan tidak ada yang tahu, tapi itulah kenyataannya. Sebelum berpamitan, aku pergi ke kamar mandi untuk menyemprotkan penyegar sekali lagi. Semprotan itu alami, yang artinya setelah beberapa menit berlalu aromanya tidak lagi tajam seperti mawar, tapi berbau busuk dan lembap seperti rawa, walaupun saat itu aku tidak menyadarinya. Sewaktu aku masuk ke kamarnya, Ayah tengah bersiap untuk berdiri. Aku mengamatinya menyatukan kedua tungkai dalam satu lengan, memutar tubuhnya sembilan puluh derajat dengan menekan kepala tempat tidur menggunakan lengan satunya, kemudian mengerahkan kedua lengan untuk mengangkat tungkainya melewati pinggiran tempat tidur dan memijak lantai. Ketika kami berpelukan, aku bisa merasakan tulang belakangnya, tulang rusuknya. Dia berbau apak, seperti keringat obat. "Nanti aku kembali lagi," kataku. Kami melepaskan pelukan, dan aku mulai berjalan pergi. "Lis?" "Ya?" "Baumu seperti toilet." [Mizan, Mizan Publishing, Qanita, Fiksi, Kisah, Keluarga, Dewasa, Indonesia]

Small Fry

Featuring a new preface, afterword and Radically Candid Performance Review Bonus Chapter, the fully revised & updated edition of Radical Candor is packed with even more guidance to help you improve your relationships at work. 'Reading Radical Candor will help you build, lead, and inspire teams to do the best work of their lives.' - Sheryl Sandberg, author of Lean In. If you don't have anything nice to say then don't say anything at all . . . right? While this advice may work for home life, as Kim Scott has seen first hand, it is a disaster when adopted by managers in the work place. Scott earned her stripes as a highly successful manager at Google before moving to Apple where she developed a class on optimal management. Radical Candor draws directly on her experiences at these cutting edge companies to reveal a new approach to effective management that delivers huge success by inspiring teams to work better together by embracing fierce conversations. Radical Candor is the sweet spot between managers who are obnoxiously aggressive on the one side and ruinously empathetic on the other. It is about providing guidance, which involves a mix of praise as well as criticism – delivered to produce better results and help your employees develop their skills and increase success. Great bosses have a strong relationship with their employees, and Scott has identified three simple principles for building better relationships with your employees: make it personal, get stuff done, and understand why it matters. Radical Candor offers a guide to those bewildered or exhausted by management, written for bosses and those who manage bosses. Drawing on years of first-hand experience, and distilled clearly to give practical advice to the reader, Radical Candor shows you how to be successful while retaining your integrity and humanity. Radical Candor is the perfect handbook for those who are looking to find meaning in their job and create an environment where people love both their work and their colleagues, and are motivated to strive to ever greater success.

Radical Candor

The beloved classic daily devotional of Stoic meditations—the only authorized print edition in the US and complete with a ribbon marker—with more than two million copies sold! Why have history's greatest minds—from George Washington to Frederick the Great to Ralph Waldo Emerson, along with today's top performers from Super Bowl-winning football coaches to CEOs and celebrities—embraced the wisdom of the ancient Stoics? Because they realize that the most valuable wisdom is timeless and that philosophy is for living a better life, not a classroom exercise. The Daily Stoic offers 366 days of Stoic insights and exercises, featuring all-new translations from the Emperor Marcus Aurelius, the playwright Seneca, or slave-turned-philosopher Epictetus, as well as lesser-known luminaries like Zeno, Cleanthes, and Musonius Rufus. Every day of the year you'll find one of their pithy, powerful quotations, as well as historical anecdotes, provocative commentary, and a helpful glossary of Greek terms. By following these teachings over the course of a year (and, indeed, for years to come) you'll find the serenity, self-knowledge, and resilience you need to live well.

The Daily Stoic

The Google Resume is the only book available on how to win a coveted spot at Google, Microsoft, Apple, or other top tech firms. Gayle Laakmann McDowell worked in Google Engineering for three years, where she served on the hiring committee and interviewed over 120 candidates. She interned for Microsoft and Apple, and interviewed with and received offers from ten tech firms. If you're a student, you'll learn what to study and how to prepare while in school, as well as what career paths to consider. If you're a job seeker, you'll get an edge on your competition by learning about hiring procedures and making yourself stand out from other candidates. Covers key concerns like what to major in, which extra-curriculars and other experiences look good, how to apply, how to design and tailor your resume, how to prepare for and excel in the interview, and much more Author was on Google's hiring committee; interned at Microsoft and Apple; has received job offers from more than 10 tech firms; and runs CareerCup.com, a site devoted to tech jobs Get the only comprehensive guide to working at some of America's most dynamic, innovative, and well-paying tech companies with The Google Resume.

The Google Resume

The definitive guide to working with -- and surviving -- bullies, creeps, jerks, tyrants, tormentors, despots, backstabbers, egomaniacs, and all the other assholes who do their best to destroy you at work. "What an asshole!" How many times have you said that about someone at work? You're not alone! In this groundbreaking book, Stanford University professor Robert I. Sutton builds on his acclaimed Harvard Business Review article to show you the best ways to deal with assholes...and why they can be so destructive to your company. Practical, compassionate, and in places downright funny, this guide offers: Strategies on how to pinpoint and eliminate negative influences for good Illuminating case histories from major organizations A self-diagnostic test and a program to identify and keep your own "inner jerk" from coming out The No Asshole Rule is a New York Times, Wall Street Journal, USA Today and Business Week bestseller.

The No Asshole Rule

"...an absurdly motivating book." -A.J. Jacobs, New York Times bestselling author Don't get stuck on a career path you have no passion for. Don't waste your intelligence on something that doesn't really mean anything more to you than a paycheck. Let Isaiah Hankel help you define a focus so powerful that everything in your life will be pulled towards it. Create your purpose and change your life. Be focused. Be fulfilled. Be successful. Black Hole Focus has been endorsed by top names in business, entrepreneurship, and academia, including 4 times New York Times bestseller AJ Jacobs and Harvard Medical School Postdoc Director Dr. Jim Gould. The book is broken up into 3 different sections; the first section shows you why you need a purpose in life, the second section shows you how to find your new purpose, and the third section shows you how to achieve your goals when facing adversity. In this book, you will learn: How to understand what you really want in life and how to get it Why people with a powerful purpose live to 100 How to rapidly improve focus and change your life using the secret techniques of an international memory champion How people like Jim Carrey, Oprah Winfrey, and J.K. Rowling transformed pain into purpose How to start a business by avoiding willpower depletion and the life hack lie Black Hole Focus includes exclusive case studies from medical practitioners, research scientists, lawyers, corporate executives and small business owners who have used the techniques described in this book to achieve massive success in their own lives. About the Author: Dr. Hankel is an

internationally recognized expert in the biotechnology industry and prolific public speaker. He's given over 250 seminars in 22 different countries while working with many of the world's most respected companies and institutions, including Harvard University, Oxford University, Roche Pharmaceuticals, Eli Lilly & Company, Baxter International and Pfizer. Dr. Hankel uses the science of purpose and the principles of entrepreneurship to help people achieve their biggest goals.

Black Hole Focus

Tap the power of courage and achieve greater clarity, confidence, and satisfaction in your work and life Tap in to the inspirational motivation of best-selling author, life coach and media personality, Margie Warrell. Stop Playing Safe is a call to action for anyone who has ever felt that their work was not revealing their true potential for personal progression and career development. It will give you the conviction and courage to become bolder in your career, to perform better and enjoy your work more. Margie points out that 'fear' seems to be our new state of 'normal' as we deal with economic uncertainty, job insecurity and constant change management in the workplace. In times like these, all our instincts tell us to play safe and avoid risk. Yet courage and bold action are the keys to reaping the rewards of exceptional success in your career. Supported by case studies, insights and advice from a range of high-profile Australian and international entrepreneurs, Stop Playing Safe shares tactics you can put into practice to achieve personal fulfilment and professional success. It will help you clarify your career purpose and maximise your work value. It offers solutions for dealing with change management and will encourage you to pursue your career goals with renewed vigour and empowerment. Margie Warrell grew up on a dairy farm in rural Australia and has lived in the US She is the best-selling author of Find Your Courage and CEO of Global Courage Her clients include the United Nations Foundation, NASA, Ernst & Young, Bechtel, Best Buy, Accenture, AOL, Covidien, ADT, United Healthcare, and ExxonMobil You will keep coming back to this book as you move forward in your career, using it as a ready reference to progress through each stage and tackle each new challenge. "Adapting to change an taking chances are critical to your success. This book will help you with both. Get it, read it, enjoy the results." – Jon Gordon, author of The Energy Bus and The Seed. "Stop Playing Safe will help you harness the courage to take the risks that make sense-and give you the success you want." - Randy Gage, Author of Risky Is the New Safe "Practical, powerful, and inspiring. In uncertain times, it's a guidebook you can't afford not to read as it spells out exactly how to handle your challenges and find the confidence to speak up, adapt and get ahead in the new economy. Everyone in your company should read it!" - Suzi Pomerantz, author, Master coach, and CEO of Innovative Leadership International. "Stop Playing Safe is one of those rare books that is at once original, inspirational, and above all, useful." - Bill Treasurer, President of Giant Leap Consulting and author, Courage Goes to Work. "Stop Playing Safe provides a roadmap to navigate uncertainty and find the courage to create meaningful changes in your workplace, career and life." - Rebecca Heino, Professor of Management, McDonough School of Business, Georgetown University "Margie Warrell provides powerful and practical advice for overcoming our innate fear of risk and vulnerability. It bears reading and re-reading for all who strive to become their best selves." - Dr Gordon Livingston, Author of Too Soon Old, Too Late Smart "Margie is a true expert on the science of success. Her new book is both inspiring and practical. It's a powerful manual for creating the life of your dreams." - Siimon Reynolds, author of Why People Fail

Stop Playing Safe

Chamine exposes how your mind is sabotaging you and keeping your from achieving your true potential. He shows you how to take concrete steps to unleash the vast, untapped powers of your mind.

Positive Intelligence

This text teaches freelance writers how to break into previously attainable markets by eschewing the old way of doing things. It explains that freelancers can negotiate for more money and better terms, without risking their careers.

The Renegade Writer

There are few one-size-fits-all solutions in sales. Context matters. Complex sales are different from one-call closes. B2B is different than B2C. Prospects, territories, products, industries, companies, and sales processes are all different. There is little black and white in the sales profession. Except for objections. There is democracy in objections. Every salesperson must endure many NOs in order to get to YES. Objections don't care or consider: Who you are What you sell How you sell If you are

new to sales or a veteran If your sales cycle is long or short – complex or transactional For as long as salespeople have been asking buyers to make commitments, buyers have been throwing out objections. And, for as long as buyers have been saying no, salespeople have yearned for the secrets to getting past those NOs. Following in the footsteps of his blockbuster bestsellers Fanatical Prospecting and Sales EQ, Jeb Blount's Objections is a comprehensive and contemporary guide that engages your heart and mind. In his signature right-to-the-point style, Jeb pulls no punches and slaps you in the face with the cold, hard truth about what's really holding you back from closing sales and reaching your income goals. Then he pulls you in with examples, stories, and lessons that teach powerful human-influence frameworks for getting past NO - even with the most challenging objections. What you won't find, though, is old school techniques straight out of the last century. No bait and switch schemes, no sycophantic tie-downs, no cheesy scripts, and none of the contrived closing techniques that leave you feeling like a phony, destroy relationships, and only serve to increase your buyers' resistance. Instead, you'll learn a new psychology for turning-around objections and proven techniques that work with today's more informed, in control, and skeptical buyers. Inside the pages of Objections, you'll gain deep insight into: How to get past the natural human fear of NO and become rejection proof The science of resistance and why buyers throw out objections Human influence frameworks that turn you into a master persuader The key to avoiding embarrassing red herrings that derail sales calls How to leverage the "Magical Quarter of a Second" to instantly gain control of your emotions when you get hit with difficult objections Proven objection turn-around frameworks that give you confidence and control in virtually every sales situation How to easily skip past reflex responses on cold calls and when prospecting How to move past brush-offs to get to the next step, increase pipeline velocity, and shorten the sales cycle The 5 Step Process for Turning Around Buying Commitment Objections and closing the sale Rapid Negotiation techniques that deliver better terms and higher prices As you dive into these powerful insights, and with each new chapter, you'll gain greater and greater confidence in your ability to face and effectively handle objections in any selling situation. And, with this new-found confidence, your success and income will soar.

Objections

A ten-year study by milewalk, which included more than ten thousand employees and two hundred companies, surfaced the hidden reasons why employers have difficulty hiring and retaining top talent. A job candidate's often faulty decision-making approach coupled with short-term emotions and other external influencers exacerbate an already-systemic issue regarding how employers evaluate job seekers. Companies will struggle with these challenges until they fully understand and account for the real reasons they have difficulty recruiting the right resources. In The Hiring Prophecies: Psychology behind Recruiting Successful Employees, a milewalk Business Book, learn a proven recruitment methodology that counteracts these ever-present challenges when evaluating job candidates. Once employers understand and implement the methods that address the true predictors of recruiting and retention success, they will be on their way to hiring employees who stay!

The Hiring Prophecies

"What are your weaknesses?" is the most commonly asked interview question but what's common does not necessarily mean to be simple. Neither can you tell your weakness nor can you say that you suffer with none. So what to say when nothing seems correct and certainly you can't leave it unanswered. This book brings together all such questions, which are specifically made to trick a candidate into a rejection, yes, a rejection. Interview is a process of elimination or rejection and not selection. An interviewer keeps rejecting until he reaches the best candidate available. But how does he do that? The answer is simple i.e. through a series of organized questions which are created after psychological and real life research and experience and trust me; no matter how good you are, if you are not prepared for each of these questions before meeting your recruiter, 95% chances are you won't be able to make it. In order to make it to your dream job, one must not only know what to say but more importantly, must also know what not to say. This book equips you with the technique to handle such questions with ease and show your recruiter that you are prepared for any challenge whatsoever. Every question is explained according to the expectation of recruiter, and the message a recruiter perceives from the wrong or improper answers along with sample answer from real life interview scenarios.

Job Winning Answers to 105 Trickiest Interview Questions

This book shows the pain, heartbreak, trauma, hope, and love throughout four different relationships in poetry style. The poems show just how much of an impact a relationship can have on one person.

To Everyone I Loved

Is there something holding you back from becoming the person you want to be? Fear is all around us, from having a tricky talk with your boss to facing up to a problem at home. Everyone has worries and fears that can stop them progressing and reaching for the things that they really want in life. The simple, life-changing exercises in Feel the Fear & do it anyway will teach you how to turn anger into love and uncertainty into action.

Feel the Fear and Do it Anyway

This comprehensive and intelligent guide has been written by top interviewers who have extensive experience within the Customer Services and Call Center sectors. They include model answers to 96 questions and four actual job interview scripts. (Careers/Job Opportunities)

Winning at Customer Services and Call Centre Job Interviews Including Answers to the Interview Questions

"Cambridge English for Job-Hunting is for upper-intermediate to advanced level (B2-C1) learners of English who need to use English during the job application process. The course can be used in the classroom or for self-study. Ideal for working professionals those new to the world of employment, the course develops the specialist English language knowledge and communication skills that job-seekers need to apply for and secure jobs. Cambridge English for Job-Huntingcomprises six standalone units covering core areas such as preparing a CV, writing a cover letter, and answering interview questions. By featuring authentic materials such as CVs and letters, learners are given practical experience in preparing vital documentation. The course also features a special focus on the interview scenario, including extracts from interviews on the Audio CD. As well as familiarising learners with commonly asked interview questions, the course also develops more advanced interviewing techniques such as answering difficult questions and selling yourself effectively. In addition the course offers valuable advice to help build applicants' confidence."

Cambridge English For Job-Hunting

Frankenstein; or, The Modern Prometheus, generally known as Frankenstein, is a novel written by the British author Mary Shelley. The title of the novel refers to a scientist, Victor Frankenstein, who learns how to create life and creates a being in the likeness of man, but larger than average and more powerful. In popular culture, people have tended to refer to the Creature as "Frankenstein," despite this being the name of the scientist. Frankenstein is a novel infused with some elements of the Gothic novel and the Romantic movement. It was also a warning against the "over-reaching" of modern man and the Industrial Revolution, alluded to in the novel's subtitle, The Modern Prometheus. The story has had an influence across literature and popular culture and spawned a complete genre of horror stories and films. It is arguably considered the first fully realized science fiction novel.

Frankenstein

This little book gives more than 20 examples of BIFF responses--brief, informative, friendly, and firm--for all areas of life, plus additional tips to help readers deal with high-conflict people anywhere. 158 pp.

Biff

Chosen by the Independent as one of the 10 best business books written by women 'Vicki is one inspirational mumboss, who shares her secrets to juggling a thriving business with raising a family in this entertaining and empowering read!' Una Healy 'Ideal for going back to work without losing your mind . . . a no-nonsense guide to navigating the transition' Marie Claire 'If ever there is a person who has shown just how successful you can be online whilst also being an amazing parent it is Vicki. Read, learn and follow. A brilliant book from an inspirational mother'. Natasha Courtenay-Smith, author of The Million Dollar Blog In The Working Mom, Vicki Psarias, founder of HonestMum.com, shares her manifesto for surviving and thriving at work and at home. Vicki writes about everything from juggling work and family, to regaining your confidence after having a baby and battling imposter syndrome. An award-winning blogger and vlogger, in this book Vicki shares how to turn your passions into a business

that suits the modern mum's lifestyle. The Working Mom is full of practical advice, tips and tricks to help fellow #mumbosses build their own business or return to work, while creating a personal brand and learning how to market yourself. Vicki's funny, fresh approach to life and work as a mum has brought her a loyal fanbase and a brilliantly successful business: her blog Honest Mum is one of the UK's most popular parenting and lifestyle sites, and the blog combined with Vicki's social channels has an average monthly reach of 1 million. A Lean In for the blogging and vlogging generation, The Working Mom is an essential book for all parents, whether they are returning to work or looking to start a new career, as well as anyone looking to build their brand or business online. 'A must-read for the modern Mum; particularly one who has aspirations to build her own business. I wish I had been able to read it three years ago!' Katie Massie-Taylor, Co-Founder, Mush

The Working Mom

"Lose the Résumé' breaks down every aspect of job hunting, explaining what matters and what doesn't." - The New York Times Book Review Lose the resume and land that coveted job Gone are the days of polishing up your resume and sending it out at random. At every level today, you need to "lose the resume" in order to land the right job. In other words, you have to learn to tell a story about yourself that speaks to your competencies, purpose, passion, and values. Lose the Resume, Land the Job shares the new rules of engagement: How you must think, act, and present yourself so you can win. Based on inner exploration drawn from the IP of the world's largest executive recruiting firm, the book gleans insights and stories (the good, the bad, and sometimes the ugly) from Korn Ferry recruiters across the globe who work with thousands of candidates each day. It helps you gain a deeper perspective on who you are, what you're passionate about, the cultures in which you fit, the kind of bosses you should work for, and where you can bring the most value to organizations. • Includes assessments, questionnaires, and other tools • Candid advice for young professionals through middle managers • Offers trusted guidance from the same firm that has shown 8 million executives how to achieve their career goals, and that puts a professional in new job every three minutes • Helps you build a plan for the future so you can contribute more to the next employer Getting a job and, more importantly, building a career has never been more complex. Lose the Resume, Land the Job helps you score the positions that align with your passion and match your attributes — and that will put you on a trajectory toward bigger and better things.

Lose the Resume, Land the Job

DRAMATICALLY INCREASES YOUR CHANCE TO LAND A GREAT INTERNSHIP, OPT OR H-1 JOB IN THE U.S. Recommended by University Career Centers and InternshipDesk. #1 RANKING (5-STAR RATINGS) FOR JOB SEARCH BOOKS FOR INTERNATIONAL STUDENTS. Go from F-1 TO H-1B with a practical and easy to understand step by step guide. The only COMPREHENSIVE job search guide ever written for international students in the U.S. IT NOT ONLY TELLS YOU WHAT TO DO, BUT SHOWS YOU HOW TO DO IT, with easy to modify examples of effective resumes, cover letters, LinkedIn invitations, thank you notes etc., combined with valuable advice from successful international students, a proven 3 step approach from an acclaimed U.S. job search coach, and the best tips from university career services professionals.

3 Steps to Your Job in the USA

Sales Job Interview Questions and Answers: Expert Tips for Acing Your Interview and Landing Your Dream Job" is the ultimate guide for anyone preparing for a sales job interview. In this book, you will find a list of sales job interview questions and answers, along with expert tips and strategies for answering them effectively. The questions are designed to assess your skills, experience, and personality traits that are essential for a successful career in sales. The book offers insights into how to research the company, provides advice on how to highlight your achievements, demonstrates your communication skills, and shows your passion for sales. With this book, you will learn how to prepare for your sales job interview, how to answer the most challenging questions, and how to make a great impression on the interviewer. You will also find tips on how to follow up after the interview and negotiate a competitive salary. Whether you are a seasoned sales professional or just starting your career, "Sales Job Interview Questions and Answers" is a must-read book for anyone who wants to succeed in sales. With practical advice and real-world examples, this book will help you ace your interview and land your dream job in sales.

Sales Job Interview Questions and Answers

An entertaining and inspiring account of conquering the fear of rejection, offering a completely new perspective on how to turn a no into a yes. Jia Jiang came to the United States with the dream of being the next Bill Gates. But despite early success in the corporate world, his first attempt to pursue his entrepreneurial dream ended in rejection. Jia was crushed, and spiraled into a period of deep self doubt. But he realized that his fear of rejection was a bigger obstacle than any single rejection would ever be, and he needed to find a way to cope with being told no without letting it destroy him. Thus was born his "100 days of rejection" experiment, during which he willfully sought rejection on a daily basis--from requesting a lesson in sales from a car salesman (no) to asking a flight attendant if he could make an announcement on the loud speaker (yes) to his famous request to get Krispy Kreme doughnuts in the shape of Olympic rings (yes, with a viral video to prove it). Jia learned that even the most preposterous wish may be granted if you ask in the right way, and shares the secret of successful asking, how to pick targets, and how to tell when an initial no can be converted into something positive. But more important, he learned techniques for steeling himself against rejection and ways to develop his own confidence--a plan that can't be derailed by a single setback. Filled with great stories and valuable insight, Rejection Proof is a fun and thoughtful examination of how to overcome fear and dare to live more boldly.

Rejection Proof

In the 1970s, while their contemporaries were protesting the computer as a tool of dehumanization and oppression, a motley collection of college dropouts, hippies, and electronics fanatics were engaged in something much more subversive. Obsessed with the idea of getting computer power into their own hands, they launched from their garages a hobbyist movement that grew into an industry, and ultimately a social and technological revolution. What they did was invent the personal computer: not just a new device, but a watershed in the relationship between man and machine. This is their story. Fire in the Valley is the definitive history of the personal computer, drawn from interviews with the people who made it happen, written by two veteran computer writers who were there from the start. Working at InfoWorld in the early 1980s, Swaine and Freiberger daily rubbed elbows with people like Steve Jobs and Bill Gates when they were creating the personal computer revolution. A rich story of colorful individuals, Fire in the Valley profiles these unlikely revolutionaries and entrepreneurs, such as Ed Roberts of MITS, Lee Felsenstein at Processor Technology, and Jack Tramiel of Commodore, as well as Jobs and Gates in all the innocence of their formative years. This completely revised and expanded third edition brings the story to its completion, chronicling the end of the personal computer revolution and the beginning of the post-PC era. It covers the departure from the stage of major players with the deaths of Steve Jobs and Douglas Engelbart and the retirements of Bill Gates and Steve Ballmer; the shift away from the PC to the cloud and portable devices; and what the end of the PC era means for issues such as personal freedom and power, and open source vs. proprietary software.

Fire in the Valley