

International Making Decision Journal

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The International Making Decision Journal provides a leading platform for cutting-edge research and comprehensive analysis on the complexities of decision-making processes within global contexts. It serves as an invaluable resource for academics, strategists, and practitioners, offering deep insights into international business, organizational behavior, and effective strategic choices to navigate today's interconnected world. Explore innovative methodologies and practical applications for enhancing global decision strategies and outcomes.

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Understanding Foreign Policy Decision Making

Understanding Foreign Policy Decision Making presents a psychological approach to foreign policy decision making. This approach focuses on the decision process, dynamics, and outcome. The book includes a wealth of extended real-world case studies and examples that are woven into the text. The cases and examples, which are written in an accessible style, include decisions made by leaders of the United States, Israel, New Zealand, Cuba, Iceland, United Kingdom, and others. In addition to coverage of the rational model of decision making, levels of analysis of foreign policy decision making, and types of decisions, the book includes extensive material on alternatives to the rational choice model, the marketing and framing of decisions, cognitive biases, and domestic, cultural, and international influences on decision making in international affairs. Existing textbooks do not present such an approach to foreign policy decision making, international relations, American foreign policy, and comparative foreign policy.

Decision Making Theories and Practices from Analysis to Strategy

The vast amount of information that must be considered to solve inherently ill-structured and complex strategic problems creates a need for tools and techniques to help decision-makers recognize the complexity of this process and develop a rational model for strategy evaluation. Decision Making Theories and Practices from Analysis to Strategy is a definitive focus on analytical strategic decision-making. This work is comprised of sophisticated tools and methodologies developed by researchers and vendors to improve decision making for business strategy. Extracting from a wide range of disciplines, including accounting, finance, information systems, international management, marketing, organizational management, operations research, production and operations management, and strategic

management, this volume provides a conceptual and a utilitarian guide to decision making, perfect for both researchers and practicing professionals alike.

Analytical Approaches to Strategic Decision-Making: Interdisciplinary Considerations

Using interdisciplinary approaches to strategic management can strengthen the decision making process. Incorporating various methods will also encourage productivity, expand knowledge of participants, and increase technical proficiency. *Analytical Approaches to Strategic Decision-Making: Interdisciplinary Considerations* aims to integrate different techniques into the world's fast-changing and dynamic society to better equip all readers and practitioners with the most effective knowledge. Managers, CEOs, researchers, and academics in the fields of business and leadership will all benefit from this valuable resource through an enhanced understanding of best practices in decision-making and management.

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There is an immense amount of information to be considered when attempting to solve complex strategic problems. To recognize the complexity of this process, the creation of tools and techniques are essential to aid decision makers in developing a rational model for strategy evaluation. *Management Theories and Strategic Practices for Decision Making* brings together a collection of research aiming to provide communication for the management of new methodologies to solve strategic problems and applying decision making approaches. This reference is useful for government agencies, practicing managers, academic and research institutions interested in bringing together strategic decision-making and decision sciences.

Management Theories and Strategic Practices for Decision Making

Are good and bad outcomes significantly affected by the decision-making process itself? Indeed they are, in that certain decision-making techniques and practices limit the ability of policymakers to achieve their goals and advance the national interest. The success of policy often turns on the quality of the decision-making process. Mark Schafer and Scott Crichlow identify the factors that contribute to good and bad policymaking, such as the personalities of political leaders, the structure of decision-making groups, and the nature of the exchange between participating individuals. Analyzing thirty-nine foreign-policy cases across nine administrations and incorporating both statistical analyses and case studies, including a detailed examination of the decision to invade Iraq in 2003, the authors pinpoint the factors that are likely to lead to successful or failed decision making, and they suggest ways to improve the process. Schafer and Crichlow show how the staffing of key offices and the structure of central decision-making bodies determine the path of an administration even before topics are introduced. Additionally, they link the psychological characteristics of leaders to the quality of their decision processing. There is no greater work available on understanding and improving the dynamics of contemporary decision making.

Groupthink Versus High-Quality Decision Making in International Relations

A broad-gauged analysis of the issues raised by experts' involvement in international and European decision-making processes.

The Role of 'Experts' in International and European Decision-Making Processes

This book presents a diverse set of decision-making methodologies to solve some of the most important decisions that most organizations face today. It is an excellent demonstration of some great challenges in our society in the area of sustainability. These great challenges, ranging from sustainability in logistics to the use of renewable energies, needs to be urgently addressed. Sustainability has become one of the most important topics in management and many organizations are taking big steps towards sustainability. Organizations are attempting to use cleaner production technologies and renewable energies sources, to improve health and safety issues within their industries and the products and services they offer. These points involve several important strategic and managerial decisions, highlighted in this book. The book can be used by decision-makers and policy-makers as exemplary guidelines to solve sustainability problems.

Strategic Decision Making for Sustainable Management of Industrial Networks

Wiley's new Handbook of Decision Making is a vital reference text for all students and professionals of management, organization and decision making. The handbook offers a wide range of theoretical and empirical approaches to the understanding of organizational and strategic decisions. Contributors are internationally known experts drawn from North America, Canada and Europe who have spent many years in the study of decision making, and decision making relevant topics. We believe the handbook will become a tour de force in the understanding decision making, offering a wide variety of perspectives, topics, and summative understanding of the field. Chapters in the Handbook were prepared by the leading experts in their field and include cutting edge empirical, theoretical, and review chapters. The chapters bring together for the first time a critical mass of writing on decision making as an organizational and research activity. The Editors are two of the leading international experts in decision making and contribute to the Handbook with five original Chapters that offer an appraisal of the field and suggestions for research, as well as the current status of decision making practice and suggestion for improvement.

Handbook of Decision Making

Today's world is complex and getting more so each day. Huge multinational corporations, international crisis and fast breaking events require most people to make decisions on a daily basis without the tools to understand the long term impact that today's decision might create. Because most people have never really been trained in how to make important complex decisions most people rely on experience, and 'gut reaction' which is okay for many decisions, but not okay for decision that will have meaningful impact on organizations and individual. Decision makers need to develop the art and science of strategic decision making. Here, Professor Thomas Martin explains the need for decision makers to modify their thinking about how they deal with acquiring and analyzing information in each of the decision-making process steps. This approach requiring thinking modification will lengthen the process, make it more complex, and to some more arduous, but the comprehensiveness of the new thinking approach should lead to improved and more effective decision making. In this book, Dr. Martin presents a thinking modification framework that asserts that in the decision-making process, there are three situational states — a current state, future state, and a transitional state that one must deliberate in finding a solution. For each of these situational states, Martin develops an identical five-step process to determine the best decision to make. The steps of this process include: • Change-Needing Situational Analysis • Challenge Framing & Causal Analysis • Generating Solution Ideas • Choosing a Solution Set • Implementation and Aftermath Planning This book will appeal to decision makers, leaders, and students of management who want a specific framework that details the process behind making strategic, well-informed decisions.

Smart Decisions

Interweavement: International Media Ethics and Rational Decision-Making presents a media decision-making model—the Crisis Decision-Making Model for Media Rational Responsibility (CD_M3_R2)—that contributes to the effective performance of media decision-makers, as a consequence of being rational and responsible. The model, which is theoretical, prescriptive, and dynamic, helps media decision-makers understand what ought to be done during international political crises in order to achieve the sought-after goals. The author looks at communication from the angle of decision-making and discusses how the nature of news-writing in media organizations is full of decisions with consequences that significantly shape the content of their communication. Based on extensive analysis of international media codes of ethics and the fundamentals of journalistic practices, the author suggests a motivator towards ethical conduct and proves it mathematically to demonstrate how rational conduct for the media decision-makers is connected to the adherence to key ethical principles. By applying Game Theory to the United States-Iraqi Crisis and the 2003 War on Iraq, the author shows how individuals' decisions are interrelated and how those decisions result in outcomes that when analyzed help explain the rationality of actors in the war and examine the performance of media decision-makers. The author justly calls for the connection of four theoretical fields—communication, mathematics, crisis management, and decision-making—into a comprehensive body to create the foundation for the suggested model. The concept of Interweavement serves as a central locus through which the interactions among these fields are presented in a dynamic ideational architecture.

International Journal of Strategic Decision Sciences

The volume provides users and developers of the IT/S (information technology and systems) with information about the advances in decision making and decision-making support that empower and enable information technology in the direction of productivity and effectiveness of decision making in business. The chapters have been written by well-known international experts in decision making and they explore the frontiers of decision making in the era of IT/S. The book is intended to serve as a research source, scientific reference and business support source, as well as a book of student readings that will appeal to a larger international audience. Contents: Behavioral Issues in Decision Making Multiple Criteria and Decision Support Systems Objective Space Analysis Risk and Efficiency Management Tradeoff Analysis in Decision Making Data Environment Analysis Multiple Criteria System Engineering Multiple Criteria Applications Readership: Students, professors, researchers and practitioners in business, management and operations research. Keywords: Multiple Criteria; Decision Making; Decision Support Systems; Tradeoff Analysis; System Engineering; Linear Programming

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Business industries depend on advanced models and tools that provide an optimal and objective decision-making process, ultimately guaranteeing improved competitiveness, reducing risk, and eliminating uncertainty. Thanks in part to the digital era of the modern world, reducing these conditions has become much more manageable. Advanced Models and Tools for Effective Decision Making Under Uncertainty and Risk Contexts provides research exploring the theoretical and practical aspects of effective decision making based not only on mathematical techniques, but also on those technological tools that are available nowadays in the Fourth Industrial Revolution. Featuring coverage on a broad range of topics such as industrial informatics, knowledge management, and production planning, this book is ideally designed for decision makers, researchers, engineers, academicians, and students.

Decision Support Systems

In today's academic environment, the challenge of ensuring lasting commercial and economic success for organizations has become more daunting than ever before. The relentless surge in data-driven decision-making, based on innovative technologies such as blockchain, IoT, and AI, has created a digital frontier filled with complexity. Maintaining a healthy firm that can continually provide innovative products and services to the public while fueling economic growth has become a formidable puzzle. Moreover, this digital transformation has ushered in new risks, from pervasive cybersecurity threats to the ethical challenges surrounding artificial intelligence. In this evolving landscape, academic scholars face the pressing challenge of deciphering the path to long-term organizational prosperity in an era dominated by data. Data-Driven Decision Making for Long-Term Business Success serves as guidance and insights amidst this academic challenge. It is the definitive solution for scholars seeking to uncover the complexities of data-driven decision-making and its profound impact on organizational success. Each meticulously curated chapter delves into a specific facet of this transformative journey, from the implications of modern technologies and pricing optimization to the ethics underpinning data-driven strategies and the metaverse's influence on decision-making.

Interweavement

This book offers an in-depth and comprehensive introduction to the priority methods of intuitionistic preference relations, the consistency and consensus improving procedures for intuitionistic preference relations, the approaches to group decision making based on intuitionistic preference relations, the approaches and models for interactive decision making with intuitionistic fuzzy information, and the extended results in interval-valued intuitionistic fuzzy environments.

New Frontiers of Decision Making for the Information Technology Era

Following the end of the Cold War and in the context of globalization, this book examines the extent to which member states dominate decision making in international organizations and whether non-state actors, for example non-governmental organizations and multinational corporations, are influential. The authors assess the new patterns of decision-making to determine whether they are relatively open or closed privileged networks. The organizations examined include the Council of Europe, the United Nations, the EU, G8, the World Trade Organization, International Maritime Organizations, the World Health Organization and the OECD.

Advanced Models and Tools for Effective Decision Making Under Uncertainty and Risk Contexts

This book presents a punctuated equilibrium framework for understanding the nature of policy decision-making by governments as well as a theory of the creation, functioning, and evolution of international norms and institutions.

Data-Driven Decision Making for Long-Term Business Success

The Performance of the EU in International Institutions marks one of the first attempts to systematically analyse the subject. It focuses on the role of the EU in decision-making within international organizations and regimes as a major locus of global governance. The book unpacks the concept of EU performance into four core elements: effectiveness (goal achievement); efficiency (ratio between outputs accomplished and costs incurred); relevance (of the EU for its priority stakeholders); and financial/resource viability (the ability of the performing organization to raise the funds required). Based on the case studies herein, the findings presented in this book relate to the identified core elements of performance with a particular emphasis on the dimensions of 'effectiveness' and 'relevance'. Most notably, the EU appears, on balance and over the past two decades, to have become much more relevant for its member states when acting within international institutions. The book highlights four particular factors explaining EU performance in international institutions: the status of relevant EU legislation and policies, the legal framework conditions including the relevant changes that the Lisbon Treaty has brought about, domestic EU politics, and the international context. This book was originally published as a special issue of the Journal of European Integration

Intuitionistic Preference Modeling and Interactive Decision Making

The volume brings to life a number of the conference themes including corporate social responsibility, culture, academic integrity, vulnerability, health, military ethics, education, leadership, sustainability and philosophy and addresses concerns of many leading applied ethicists.

International Journal of Strategic Decision Sciences (IJSDS) Volume 9

Although organizational decision-making can be very complex, the understanding of technology applications is significant in not only determining the usefulness of virtual groups in organizations, but also in the designing of electronic collaborative activities. Collaborative Communication Processes and Decision Making in Organizations focuses on the role of technology in organizational decision-making processes and activities, providing academics and management teams with current research in the field of virtual teams in organizations. This publication is an essential resource for instructors and students of organization and group communication, and institutions that have networks of offices and employees in multiple geographical locations.

Decision Making Within International Organisations

This book focuses on understanding the international behaviours of SMEs, entrepreneurial ventures, and entrepreneurs. The collection of contributions gathered in the book highlights the importance of cultures, contexts and behaviours that pertain to the international entrepreneurship arena. The respective chapters address topics such as entrepreneurial cognition, international entrepreneurial ecosystems, innovation, international market entry decisions, family SMEs, international human resources management, cross-cultural and indigenous entrepreneurship, social capital and sustainability in international markets. All contributions are based on the latest empirical and theoretical research, and provide key findings and concrete recommendations for scholars, entrepreneurs, organizations and policy makers.

International Norms and Decision Making

This collection of studies presents an understanding of the processes, methods, and approaches towards decision-making in international entrepreneurship. It is essential reading to synthesise the process of decision-making towards exploiting entrepreneurial opportunities across national borders.

The Performance of the EU in International Institutions

Multi-criteria decision making (MCDM) has been extensively used in diverse disciplines, with a variety of MCDM techniques used to solve complex problems. A primary challenge faced by research scholars is to decode these techniques using detailed step-by-step analysis with case studies and data sets.

The scope of such work would help decision makers to understand the process of using MCDM techniques appropriately to solve complex issues without making mistakes. Multi-Criteria Decision Analysis in Management provides innovative insights into the rationale behind using MCDM techniques to solve decision-making problems and provides comprehensive discussions on these techniques from their inception, development, and growth to their advancements and applications. The content within this publication examines hybrid multicriteria models, value theory, and data envelopment. Ideal for researchers, management professionals, students, operations scholars, and academicians, this scholarly work supports and enhances the decision-making process.

Responsible Leadership and Ethical Decision-Making

Make Better Decisions, Leverage New Opportunities, and Automate Decisioning at Scale Prescriptive analytics is more directly linked to successful decision-making than any other form of business analytics. It can help you systematically sort through your choices to optimize decisions, respond to new opportunities and risks with precision, and continually reflect new information into your decisioning process. In Prescriptive Analytics, analytics expert Dr. Dursun Delen illuminates the field's state-of-the-art methods, offering holistic insight for both professionals and students. Delen's end-to-end, all-inclusive approach covers optimization, simulation, multi-criteria decision-making methods, inference- and heuristic-based decisioning, and more. Balancing theory and practice, he presents intuitive conceptual illustrations, realistic example problems, and real-world case studies—all designed to deliver knowledge you can use. Discover where prescriptive analytics fits and how it improves decision-making Identify optimal solutions for achieving an objective within real-world constraints Analyze complex systems via Monte-Carlo, discrete, and continuous simulations Apply powerful multi-criteria decision-making and mature expert systems and case-based reasoning Preview emerging techniques based on deep learning and cognitive computing

Collaborative Communication Processes and Decision Making in Organizations

An exciting new textbook examining big data and business analytics to look at how they can help managers become more effective decision-makers.

The International Dimension of Entrepreneurial Decision-Making

This title was first published in 2003. This text explains how states conduct their external economic relations as the 21st century begins: how they make decisions domestically; how they negotiate internationally; and how these processes interact. It documents the transformation of economic diplomacy in response to the end of the Cold War, the advance of globalisation and the terrorist attacks of September 2001 and illustrates the growing influence of non-state actors like private business and civil society. The book integrates a full academic and theoretical analysis with the experience of senior practitioners in economic diplomacy and is based on the authors' work in the LSE's graduate programme on "The Politics of the World Economy".

Decision-Making in International Entrepreneurship

Based around a wide-ranging selection of real-life examples, this text focuses on how to make and explain "best choice" judgements in international business situations.

Multi-Criteria Decision Analysis in Management

With contributions from some of the top academics and scientists in the field, Advanced Studies in Multi-Criteria Decision Making presents an updated view of the landscape of Decision Sciences, current research topics, the interaction with other sciences and fields, as well as the prospects and challenges at an international level. Given that Decision Sciences are recognized today as indispensable for confronting the major societal challenges in science and technology, this book would be of interest to decision-makers, managers, and researchers from academia, and industrial/services companies that would like a fresh insight into MCDM. Features Integrates a wide range of scientific fields with a general reader approach, including applied researchers from the social, business, enterprise sciences Suitable for academics and professionals Presents a broad coverage of MCDM tools either in industry or in services companies and systems Provides a fresh overview on MCDM studies promoted by prestigious R&D institutions

Prescriptive Analytics

This volume contains a collection of papers presented at the 15th International Conference on Multiple Criteria Decision Making held in Ankara, Turkey July 10-14, 2000. This was one of the regular conferences of the International Society on Multiple Criteria Decision Making, which are held at approximately two-year intervals. The Ankara conference had 195 participants from 38 countries. A total of 185 papers were presented at the conference. The title of our volume is MCDM in the New Millennium. The papers presented at the conference reflect the theme. We had several papers on information technology (IT) and many application papers. Of the 81 application papers presented, 14 appear in the volume. We expect more IT applications of MCDM to appear in the future, in particular in the areas of e-commerce and the internet. The conference surroundings and accommodations were excellent, and conducive to both an outstanding academic exchange, and enjoyment and a cultural broadening of participants. We had a pleasant and enjoyable outing and visit to the Anatolian Civilizations Museum. We also had an outstanding banquet at which awards were presented. The MCDM Gold Medal was presented to Professor Thomas Saaty, of the University of Pittsburgh. The MCDM Presidential Service Award was presented to Professor Pekka Korhonen of the Helsinki School of Economics for his years of presidential service to the society. The society presented the MCDM Edgeworth-Pareto Award to Professor Alexander V. Lotov of the Russian Academy of Sciences.

Management Decision-Making, Big Data and Analytics

This volume of Annals of Information Systems will acknowledge the twentieth anniversary of the founding of the International Society for Decision Support Systems (ISDSS) by documenting some of the current best practices in teaching and research and envisioning the next twenty years in the decision support systems field. The volume is intended to complement existing DSS literature by offering an outlet for thoughts and research particularly suited to the theme of describing the next twenty years in the area of decision support. Several subthemes are planned for the volume. One subtheme draws on the assessments of internationally known DSS researchers to evaluate where the field has been and what has been accomplished. A second subtheme of the volume will be describing the current best practices of DSS research and teaching efforts. A third subtheme will be an assessment by top DSS scholars on where the DSS discipline needs to focus in the future. The tone of this volume is one of enthusiasm for the potential contributions to come in the area of DSS; contributions that must incorporate an understanding of what has been accomplished in the past, build on the best practices of today, and be integrated into future decision making practices.

The New Economic Diplomacy

MCDM 2009, the 20th International Conference on Multiple-Criteria Decision Making, emerged as a global forum dedicated to the sharing of original research results and practical development experiences among researchers and application developers from different multiple-criteria decision making-related areas such as multiple-criteria decision aiding, multiple criteria classification, ranking, and sorting, multiple objective continuous and combinatorial optimization, multiple objective metaheuristics, multiple-criteria decision making and preference modeling, and fuzzy multiple-criteria decision making. The theme for MCDM 2009 was "New State of MCDM in the 21st Century." The conference seeks solutions to challenging problems facing the development of multiple-criteria decision making, and shapes future directions of research by promoting high-quality, novel and daring research findings. With the MCDM conference, these new challenges and tools can easily be shared with the multiple-criteria decision making community. The workshop program included nine workshops which focused on different topics in new research challenges and initiatives of MCDM. We received more than 350 submissions for all the workshops, out of which 121 were accepted. This includes 72 regular papers and 49 short papers. We would like to thank all workshop organizers and the Program Committee for the excellent work in maintaining the conference's standing for high-quality papers.

Ethics for International Business

The organizers of the 12th International Conference on Multiple Criteria Decision Making (MCDM) held June 19-23, 1995 in Hagen received the second time the opportunity to prepare an international conference on MCDM in Germany; the first opportunity has been the 3rd International Conference on MCDM in Konigswinter, 1979. Quite a time elapsed since then and therefore it might be interesting to compare some indicators of the development of the International Society on MCDM, which has been founded in Konigswinter. Stanley Zionts has been elected first president and all 44 participants of that

Conference became founding members. Today our Society has over 1200 members and its own Journal (MCDM World Scan). In Hagen, 1996, we had 152 participants from 34 countries. It is interesting to mention that also other Groups established their organization, like the European Working Group on Multiple Criteria Decision Aid, the German Working Group on Decision Theory and Applications, the Multi Objective Programming and Goal Programming Group, ESIGMA, and some others. It is also interesting to note that the intersection of members of all these Groups and Societies is not empty and there is quite a cooperation among them.

Advanced Studies in Multi-Criteria Decision Making

This is the first book to provide a comprehensive and systematic introduction to the ranking methods for interval-valued intuitionistic fuzzy sets, multi-criteria decision-making methods with interval-valued intuitionistic fuzzy sets, and group decision-making methods with interval-valued intuitionistic fuzzy preference relations. Including numerous application examples and illustrations with tables and figures and presenting the authors' latest research developments, it is a valuable resource for researchers and professionals in the fields of fuzzy mathematics, operations research, information science, management science and decision analysis.

Multiple Criteria Decision Making in the New Millennium

This edited volume is an in-depth collation of the usage of different quantitative decision making techniques in practical areas such as lean & green supply chain, reverse logistics, perishable logistics, closed loop supply chain, sustainable project management, retail management, block chain applications, optimal supplier selection problem, demand/supply modelling, forecasting under uncertainties, scheduling & sequencing, resource constraint logistics, dynamic network supply chain, risk evaluation, and so on. Additionally, the book also solves these issues in theoretical and practical context using innovative mathematical tools. Consisting of selected papers from the 23rd Annual International Conference of the Society of Operations Management, this book's highlight is not only the coverage of interesting topics, but also how these topics are dealt with, such that post-graduate students as well as researchers and industry personnel working in areas like engineering, economics, social sciences, management, mathematics, etc., can derive the maximum benefit by reading or referring to this book. Apart from the emphasis on new mathematical, operations research, operations management, and statistical techniques, the authors also ensure that all the concepts are made clear by highlighting their practical significance in different areas of applications of operations management. By using novel presentation methods, the book offers a good practical flavor of all the different topics relevant to operations management in the coming decades.

Supporting Real Time Decision-Making

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